

HEAD OF EUROPEAN OPERATIONS

MR. PETER BAK



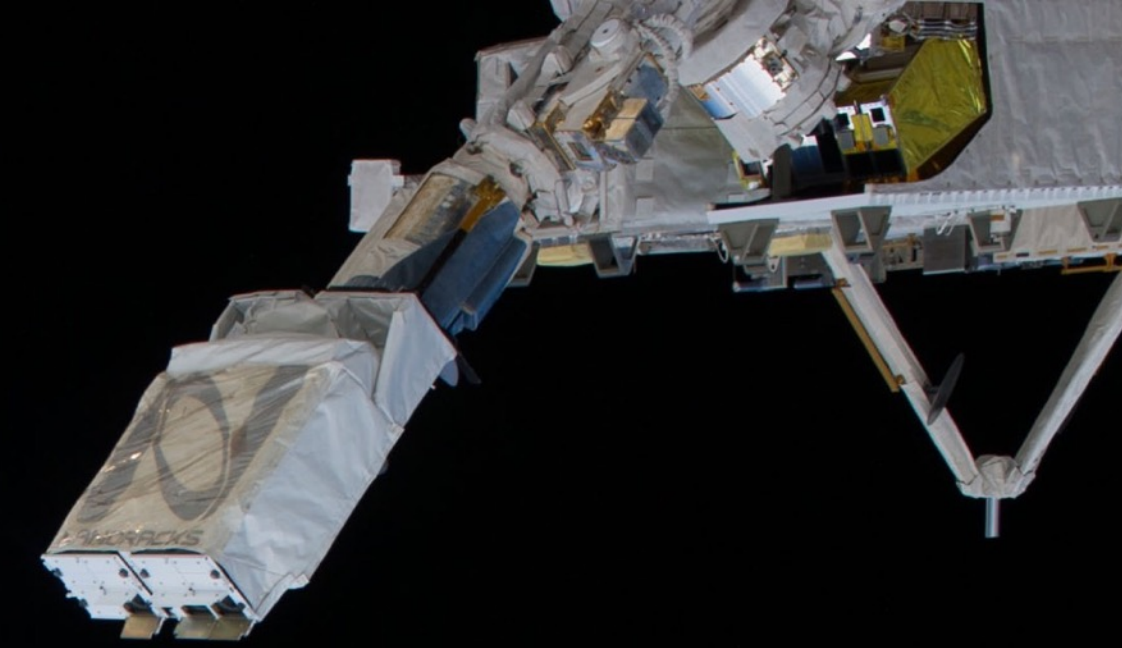
NANORACKS IN EUROPE

- NanoRacks in Europe
- First Head of European Operations, Mr. Peter Bak
- GOMX-3: A 3U ISS CubeSat success story



HOW WE WORK

- Growing demand for ISS Services in Europe
 - Zero-G Experiments, ISS Internal and External
 - CubeSat Deployment, I.e.: EU FP7, QB50, ESA General Support Technology Programme, IOD Missions, Universities and Commercial
- Key success factors for our customers
 - Firm timeline
 - Competitive prices - no "surprise" costs
 - Easy and uncompromised support and service



WHY WE'RE NOW LOCAL

- Local presence in Europe
 - Same time zone
 - Easy access to support and on-site meetings
 - Local integration facilities
 - Deep understanding of EU/ Governmental/ESA Programs
 - ITAR and Import/Export Handling



FIRST HEAD OF EUROPEAN OPERATIONS

- Announced at SmallSat , August 2015
- Very positive feedback from announcement
- 25 years of experience with in Research, Development, EU/Governmental/ESA funded projects
- One year of an executive training program at Harvard Business School. Aim of facilitating cooperation between private and governmental development programs
- I'm here to serve you!

