



## Manager of European Business Development

**Position:** Manager of European Business Development

**Reports to:** Head of Europeans Operations

**Location:** Turin, Italy

### About NanoRacks:

NanoRacks is one of the leading American companies changing how we explore and use outer space to better life here on Earth. We are the largest commercial user of the International Space Station and have customers in over 32 countries, including across Europe and Asia. We work with companies such as Blue Origin, Kuang-Chi, Thales Alenia, Airbus, Surrey, Spire and other providers of in-space opportunities, as well as space agencies world-wide.

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### What we're looking for:

A smart, talented, critical thinker with an ability to handle responsibility in a dynamic and ever-changing landscape. Often times the job will fall into all facets of what it takes to run a business and an engineering company, so the line of your role will be blurred at times! You need to own your projects and be success oriented. NanoRacks is a small company (less than 65 awesome people) but we interface with much larger organizations. Because of that, you need to be able to work in small groups and large teams, but also be self-sufficient enough to take charge of entire projects and produce the right products on time. Office will be small, initially 2-3 people to start. You must be comfortable working across time zones, from Europe to the States and Europe to Asia.

We are seeking a business development professional to stand up our Italian office and lay the ground work for building a customer-oriented hub for European and Asian space-users.

You love space, because we do too. We're fast, fun, passionate, and love sending things to space.

### Compensation:

Competitive with industry standard.

**Requirements:**

- Based in in Turin, Italy
- The passion and energy to track, target, and acquire new customers in the aerospace market
- Ability to work and travel in Europe and globally
- Proven track record of business development
- Business fluency in Italian and English
- EU Citizenship

To apply, please send a cover letter and resume to [jobs@nanoracks.com](mailto:jobs@nanoracks.com).