

# Who are our customers?



Ardbeg Distillery  
Terpene Research



SSEP  
MixStix Experiments



St. Thomas More  
K-8 CubeSat



Backyard Brains  
Exercise Health



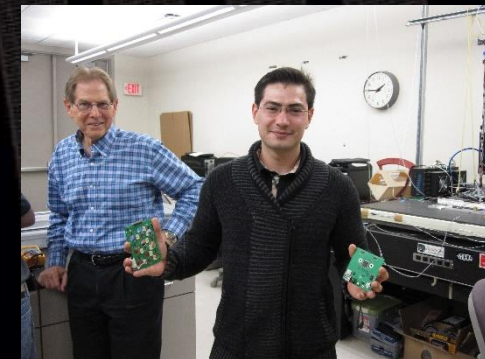
International Space  
University  
MixStix



Limerick Institute of Tech.  
Plant Growth Chamber



Planet Labs  
Earth Observation



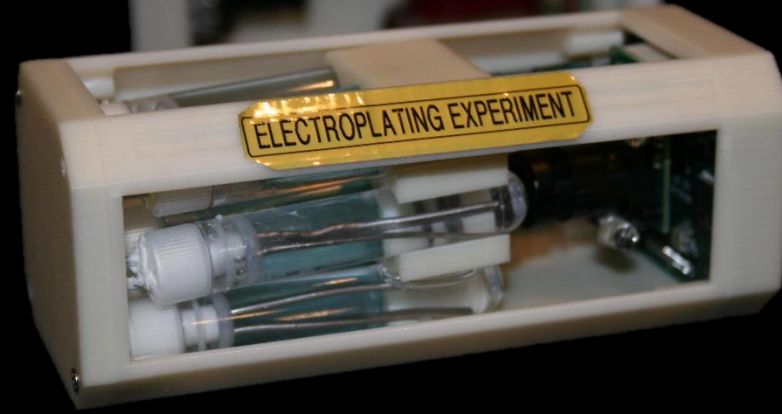
Florida Institute of Tech.  
Alzheimer's Research

# How Do You Become a Customer?

- Product Lines
  - Nano Labs
  - Cubesats
  - External Platform
  - Kaber
  - Non-Rate Card
- Contract Generation
  - Education vs Commercial
  - Unique ISS Terms
  - Financial Terms

# Valley Christian Schools

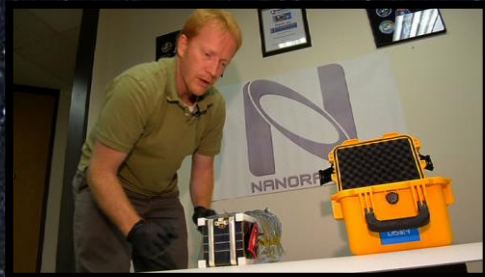
- Previously flown 11 payloads and 5 on manifest, over 66 experiments!
- 5<sup>th</sup> year holding ISS program
- Student Interface around the world
- Experiment types:
  - Background Radiation
  - Electroplating
  - Plant Growth Chambers
  - Ferrofluids
  - Magnetic Fields



# Booz Allen Hamilton- Centennial-1

- Centennial-1 is a 1U Booz Allen technology demonstration for ground based tracking and identification of 1U size space vehicles
- Also tech-demo of high performance ARM based processors for data intensive, short duration space missions
- Space Situational Awareness using optical imaging and a sodium laser guide star
- Research purposes:
  - Obtain detailed image of satellites using natural guide star adaptive optics (previously difficult!)
  - Image a 1U size CubeSat from ground for Space Situational Awareness
  - Demonstrate that this imaging technique is safe to the satellite and does not impact operations

# Your First Steps



**Kirk Woellert**  
External Payloads Manager



**Conor Brown**  
External Payloads Account Manager



**Mary Murphy**  
Internal Payloads Manager

nanoracks customer portal

PROJECTFORK

Create Select Project Filter

Projectfork	Title	Type	Created By	Created On
Dashboard	12U NRCSD	QuadM +1	Super User	Jan 06
Projects	A-76	NanoRacks +1	Super User	Oct 10
Milestones	AAUSat-5	NanoRacks +1	Super User	Nov 20
Tasks	Accounting Forms for General Use	NanoRacks	Super User	Jul 23
Time Tracking				
Repository				
Forum				
Users	Backyard Brains	Backyard Brains +1	Super User	May 07
Designs	C2BD	C2BD	Super User	May 02
User Menu	CASIS - Houston	CASIS - Denver +1	Super User	May 22
Your Profile	Centennial-1	Centennial-1 +1	Super User	May 04
Submit an Article	Chicks In Space	NanoRacks	Patricia Mayes	Dec 12
Submit a Web Link	CID	CID +1	Super User	Aug 28
Site Administrator	Clear Spring HS	Clear Spring HS +1	Super User	May 07
Template Settings	Closeout Photos	NanoRacks +1	Super User	Oct 15
Site Settings	Closeout Photos (1)	NanoRacks	James Miller	Oct 10
Login Form	Contracts (2)	Executive	Super User	Aug 20
Hi Abby Dickes.	CubeSats	NanoRacks	Super User	Jan 16

Log out

Projectfork

AAUSat-5

Dashboard	17 Apr	Flight Safety Approval	In 70 days
Projects		Approval from the Payload Safety Review Panel (PSRP)	
Milestones	20%	Edit Comments Lists Tasks Attachments	
Tasks			
Time Tracking			
Repository			
Forum	10 Apr	NanoRacks Flight Hardware Delivery to NASA	In 63 days
Users		On-Dock date to Lockheed-CMC in Webster, TX	
Designs	0%	Edit Comments Lists Tasks Attachments	
User Menu			
Your Profile			
Submit an Article	13 Jun	SpaceX-7 Launch	In 127 days
Submit a Web Link		Edit Comments Lists Tasks Attachments	
Site Administrator			
Template Settings	0%		
Site Settings			
Login Form	10 Apr	Spectrum Coordination Complete	In 63 days
Hi Abby Dickes.		All regulatory licenses in place.	